

## **MB105.1: Business Law & Ethics**

**Course Objectives:** The objectives of this course are:

- To impart knowledge on the Mercantile Laws and make the students aware of them as future aspirants • Of Business World.
- To give an overview of legal issues that they deal within their professional and personal life. • To provide knowledge on general contracts.
- To educate the students on special contracts, sale and negotiable instruments.
- To discuss the formation of company, process, meetings and resolutions, duties and powers of BODs. • To elaborate the rights of consumers and redressal mechanism.
- To enlighten students on Intellectual property rights, competition law, cyber laws and legal environmental issues.
- to understand the nature and importance of ethics in managing and ways to institutionalize • And raise ethical standards.
- To understand the social responsibility of Business and the arguments for and against the social involvement of Business.
- To gain insights into the Business importance of Social Responsibility of business.

### **Unit - I: Law of Contracts:**

Definition of Contract and Agreement – Classification of Contracts, Essential elements of a Valid Contract – Offer - Acceptance - Consideration - Capacity to Contract - Free Consent, Void Contracts– Legality of Object - Performance of Contract – Remedies for Breach of Contract - Quasi Contracts.

### **Unit - II: Law relating to Special Contracts:**

Salient features of Contract of Agency, Bailment and Pledge, Indemnity and Guarantee. Sale of Goods Act – Distinction between Sale and Agreement to Sell - Conditions and Warranties. Negotiable Instruments Act – Definition and Characteristics of a Negotiable Instrument – Definitions, Essential Elements and Distinctions between Promissory Note, Bill of Exchange, and Cheques - Types of crossing.

### **Unit - III: Companies Act:**

Definition of Company – Characteristics - Classification of Companies- Formation of Company -Memorandum and Articles of Association – Prospectus - Share Holders

Meetings- Board Meetings -Law relating to Meetings and Proceedings- Company - Management - Qualifications, Appointment, Powers, and Legal Position of Directors - Board - M.D and Chairman - their Powers.

#### **Unit - IV: Consumer Protection Law:**

Introduction to Consumer Protection Law in India - Consumer Councils - Redressal Machinery-Rights of Consumers - Consumer Awareness. Pollution Control Law - Air, Water, and Environment Pollution Control, Role of Public Awareness. Laws relating to Intellectual Property Rights. Competition Law. Arbitration and Conciliation.

#### **Unit - V: Ethical and Value Based Considerations:**

Need and Justification – Business Ethics and Efficiency – Social Responsibility of Business – Fair and Just Cooperation among Owners, Managers, Workers and Customers – Fair Market Wages – Integrity and Ethical Consideration in Business Operations – Indian Value System and its relevance in Management.

#### **Suggested Books:**

1. N.D. Kapoor, “Elements of Mercantile Law”, 2015, Sultan Chand & Co.
2. AkhileshwarPathak, “Legal Aspects of Business”, 2007, 3rd Ed. Tata McGraw Hill.
3. K.R. Bulchandani, “Business Law for Management”, 2009, HPH.
4. PPS Gogna, “A Text Book of Company Law”, 2006, S. Chand
5. Paul Wetherly and Dorrton Otter, “The Business Environment – Themes and Issues”, 2010,Oxford University Press.

**Course Outcomes:** After completion of the course, the students will be able to • Identify legal issues and provide potential solutions to legal problems within the business environment. • understand the legal principles of business law; apply such principles of law to problems associated with businesses and business transactions;

- Understand special contracts and reflect on current legal issues; and how to use various negotiable instruments for various business transactions.

- Understand the various provisions of Companies act.

- Claim the rights as a consumer and know the redressal mechanism.

- Understand legal provisions contained in competition Law ,Intellectual Property Rights, Arbitration and Conciliation.

- Understand ethical issues and social responsibility in Business.